

This annual favorite is designed to give associates and those new to the defense practice an in-depth preparatory course in this specialized field. Presented by experienced local attorneys, court personnel and claims adjusters, the seminar series will provide advice on interacting with clients, discuss strategies for resolving claims, and will identify the skills necessary to defend a client in the context of civil litigation.

MCLE CREDITS

This activity has been approved for Minimum Continuing Legal Education credit by the State Bars of California and Nevada in the amount of 12.0 hours. The ADCNCN certifies that this activity conforms to the standards for approved education activities prescribed by the rules and regulations of the State Bars of California and Nevada.

TOPICS TO BE COVERED

- Week 1:** Successful Partnering with In-House Counsel and Claims Adjusters: Communicating, Reporting and Efficiently Resolving Claims
- Week 2:** Tips and Tricks for the Effective Use of Discovery / Convincing the Judge to Grant Your Discovery Motion
- Week 3:** The Fine Art of Taking and Defending Depositions
- Week 4:** The Top Ten Mistakes Attorneys Make When Participating in ADR
- Week 5:** Taking the Stress Out of Preparing for a Trial
- Week 6:** Conducting a Trial

PROGRAM CHAIRS

Laura S. Flynn – Chair
Low, Ball & Lynch, *San Francisco, CA*

David Rosenbaum – Vice-Chair
McDowall * Cotter APC, *San Mateo, CA*

SPECIAL THANKS

Gordon & Rees for use of their facilities.

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BASIC TRAINING: SERIES XVI



BASIC TRAINING FOR CIVIL DEFENSE ATTORNEYS

SAN FRANCISCO, CA

**SEP. 13 – OCT. 18, 2011
(6 WEEK SERIES)**

**ASSOCIATION OF DEFENSE COUNSEL
OF NORTHERN CALIFORNIA AND NEVADA**

BASIC TRAINING: SERIES XVI

BASIC TRAINING FOR CIVIL DEFENSE ATTORNEYS

SEPTEMBER 13 – OCTOBER 18, 2011 • SAN FRANCISCO, CA

PROGRAM:

WEEK 1 (9/13): Successful Partnering with In-House Counsel and Claims Adjusters: Communicating, Reporting and Efficiently Resolving Claims

David S. Rosenbaum, McDowall * Cotter APC

Vicki Campbell, Nonprofits' Insurance Alliance of California

WEEK 2 (9/20): Tips and Tricks for the Effective Use of Discovery / Convincing the Judge to Grant Your Discovery Motion

Katherine Gallo, Esq., Discovery Referee, Special Master, and Mediator

Terilynn Diepenbrock, ADC Member

WEEK 3 (9/27): The Fine Art of Taking and Defending Depositions

Gregory D. Pike, Knox Ricksen LLP

David M. Daniels, Gurnee & Daniels LLP

Michael C. Kronlund, Law Offices of Quinn & Kronlund

WEEK 4 (10/4): The Top Ten Mistakes Attorneys Make When Participating in ADR

Hon. Bonnie Sabraw, ADR Services, Inc.

Steve Shatz, John Glenn Adjusters

Laura Flynn, Low, Ball & Lynch

WEEK 5 (10/11): Taking the Stress Out of Preparing for Trial

Michael G. Descalso, Greene, Chauvel, Descalso & Minoletti

James N. Sinunu, Sinunu Bruni LLP

WEEK 6 (10/18): Conducting a Trial

Robert A. Morgenstern, Maranga Morgenstern

Charles Horn, LeClairRyan

LOCATION:

Gordon & Rees
275 Battery Street
20th Floor
San Francisco, CA 94111
www.gordonrees.com

SCHEDULE:

Registration: 5:30 pm – 6:00 pm
Program: 6:00 pm – 7:30 pm
Q & A Session: 7:30 pm – 8:00 pm

Questions? Contact ADCNCN @ 916-239-4060

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Registration Fee \$395 per attorney (fee includes all six sessions, materials and light refreshments)
\$300 per additional member from the same firm

Register Online at www.adcncn.org

Attendee: _____ State Bar # _____
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 Credit Card Billing Address: _____
Cardholder Name (if different from registrant): _____ Signature: _____

Cancellations: Registrants must cancel in writing at least one week prior to the seminar. Refunds less \$50 processing fee.

Please complete this form and return it with your payment to:

Association of Defense Counsel of Northern California and Nevada

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REGISTRATION FORM

— Register Online at www.adcncn.org —